

D-Tools' next-generation platform, D-Tools Cloud, is an easy-to-deploy web-based SaaS application that intelligently guides users from sales prospects, visual quoting, system design, procurement, and project management, from any Mac, PC, or tablet.

- **Quick and Easy Setup -** Get on board and working in minutes.
- Drive proposals and system designs through D-Tools' comprehensive Product Library with supplier pricing.
- Sales Management
  Win more bids with a collaborate interactive,
  multimedia presentations.
- System Design
  Bring your projects to life and drive client engagement with browser-based drawings and visual quoting.

Ordering

Easily generate purchase orders and send them to suppliers for fulfillment.

- Project Management

  A simplified and collaborative way to manage your projects between the office and the field.
- Accounting

  QuickBooks Online integration eliminates double-data entry and enable accurate accounting, purchasing, and invoicing.

"We had used another software for the past few years, and after switching to D-Tools Cloud, our proposal process and ordering has been completely streamlined!"

## **FEATURES OVERVIEW**

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#### Sales Management

#### **CRM** and Opportunity Management

Manage sales opportunities, track your pipeline and proposals, and respond to customer demands

#### **Integrated Product Library**

Seamlessly add products including unique dealer pricing to proposals and drawings from D-Tools' extensive product library

#### **Visual Scope & Budget**

Develop quotes and review budget ranges with the customer within the quoting and design interface

#### **Quote and Proposal Generation**

Quickly create accurate and interactive quotes and proposals from any device

#### **eSignatures and Client Communications**

Share proposals and change orders online for clients to view, comment, and eSign

#### **Payment Processing**

Collect client deposits at the time of acceptance via integrated credit card and ACH processing

#### Drawings

#### **Browser-based Drawings**

Create data-driven plan views based on a quote's bill of materials without the need for outside drawing applications such as Visio or AutoCAD

#### Whiteboards™ Mark-up Tool

Mark up drawings and photos with device placement details, dimensions, field notes and more on the fly

#### **Draw First**

Draw the system first and have the BOM auto-generate in the process

#### **In-drawing Collaboration**

Sketch out and share ideas, collaborate on designs, and help clients visualize their project

#### **Drawing Synchronization**

Never worry whether the bill of materials and drawings are in sync...they always are with D-Tools Cloud

## Support and Training

#### **Quick and Easy Setup**

Get on board and working in minutes by simply answering a few basic questions about your business

#### **In-app Support**

Get the answers you need quickly through in-app guidance with visual cues and technical help

## Project Management

#### **Purchasing**

Easily generate purchase orders and send them to suppliers directly straight out of D-Tools Cloud

#### **Amazon Business Integration**

Connect your Amazon Business account to D-Tools Cloud, add Amazon devices to proposals, and send POs directly to Amazon Business for fulfillment

#### **Change Orders**

Create, track, and manage internal and client-facing change orders

#### **Project and Resource Planning**

Manage project tasks, assign resources and tasks to open time slots. View project assignments and resource availability, and attach pick lists and documentation.

#### **Scheduling**

Schedule resources by project, location, and phase, and assign jobs to field techs for viewing on mobile devices

#### Time and Item Tracking

Field techs can clock in and out of projects via mobile devices. Project managers can track project hours by user, project, and labor type, and when items are ordered and received.

#### **Mobile view for Field Technicians**

Access project details, view assigned tasks with associated information and attachments, clock in and out of projects, and view personal notifications.

#### **Project Status Reporting**

View budgeting vs. actual labor hours, review completed project tasks and labor hours by labor type, and view project completion percentage.

## Back Office Management

#### **Accounting Integration**

Integration with leading accounting application QuickBooks Online eliminates double-data entry and enable accurate accounting, purchasing, and invoicing

#### **Visual Reports and Analytics**

Gain valuable insights and influence better business decisions – track sales pipeline, analyze business performance, and respond quickly to ever-changing conditions